

Business Improvement

Create a continuous
cycle of improvements

The Challenge

In order to survive, businesses need to be engaged in a continuous cycle of improvements. It is easy to use tactical tools and established techniques to create improvements that are localised to a specific team or function, but this is never sufficient. Silo-mentality will inevitably breed ongoing operational inefficiencies and recurrent problems, meaning that you are not getting the most out of what you are putting in.



How can Footprint Consulting help?

Footprint Consulting is experienced in helping companies to develop an entrenched and enabling culture of continuous improvement. Our Business Improvement Service begins with a comprehensive business diagnostic that has been methodically designed to help organisations identify critical areas for improvement and prioritise resource allocation efficiently. We also ensure that business improvements are accompanied by robust governance frameworks, meaning that all progress and breakthroughs are aligned with strategic objectives.

The overarching aim of our Business Improvement Service is to deliver a culture of continuous improvement, creating positive changes that are self-sustaining: the benefits of our work are felt long after we have gone.

KEY BENEFITS

- Identify your improvement priorities
- Eliminate waste and reduce costs
- Avoid repeat problems
- Improve quality



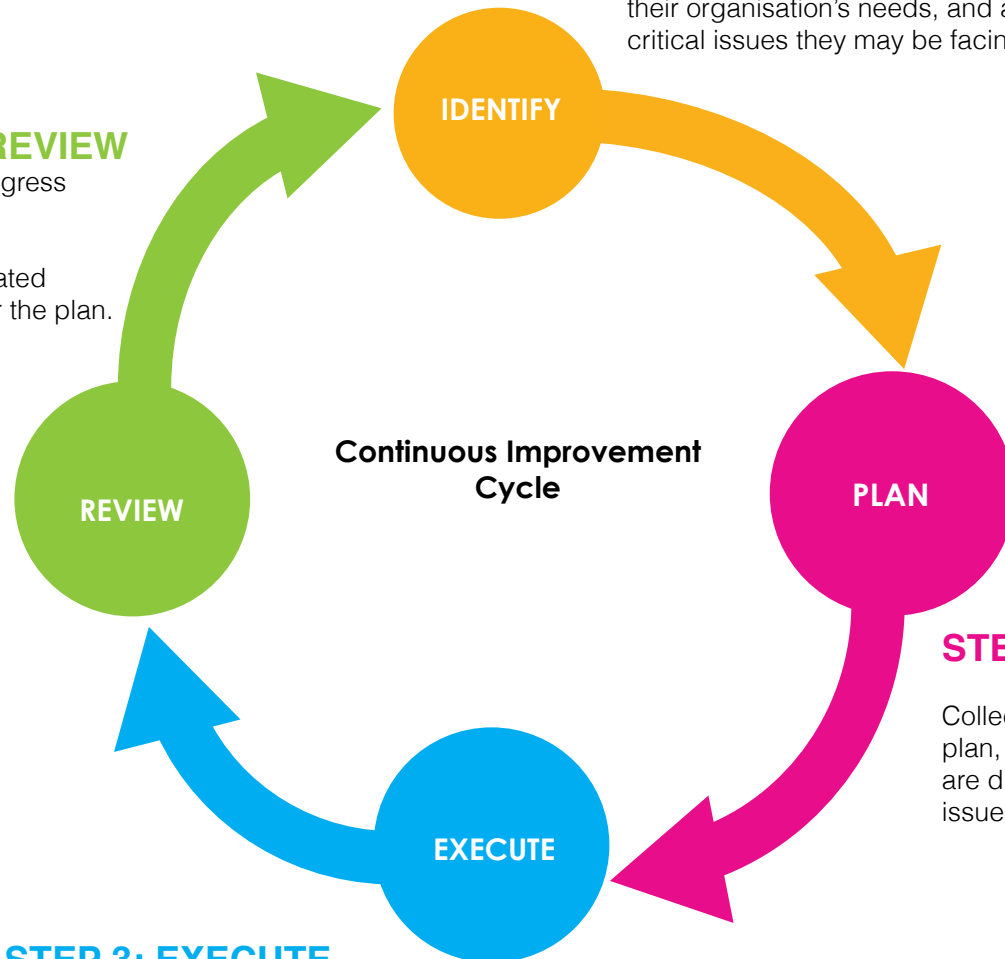
Business Improvement Cycle

STEP 1: IDENTIFY

Identify potential areas for improvement with our Business Diagnostic App. This allows us to engage our clients in an open and productive dialogue about their organisation's needs, and any critical issues they may be facing.

STEP 4: REVIEW

Reviewing progress monthly using performance indicators created specifically for the plan.



Continuous Improvement
Cycle

STEP 2: PLAN

Collectively develop an action plan, ensuring that your efforts are directed towards the right issues.

STEP 3: EXECUTE

Implement changes

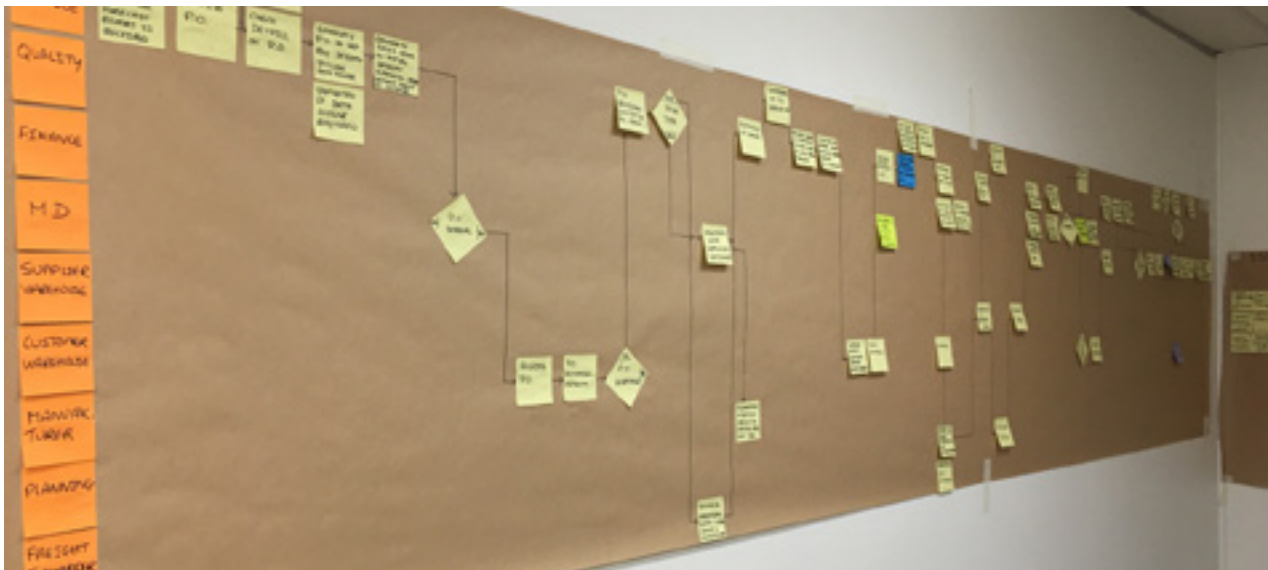


Examples of Business Improvement activities

Key business process design or redesign

You know that processes are key to the success of your company as they directly impact customer satisfaction and business profitability. Effective processes can reduce cycle times and costs whilst improving quality. However in order to best serve your customer the behaviour of employees must be aligned to the desired process outcome.

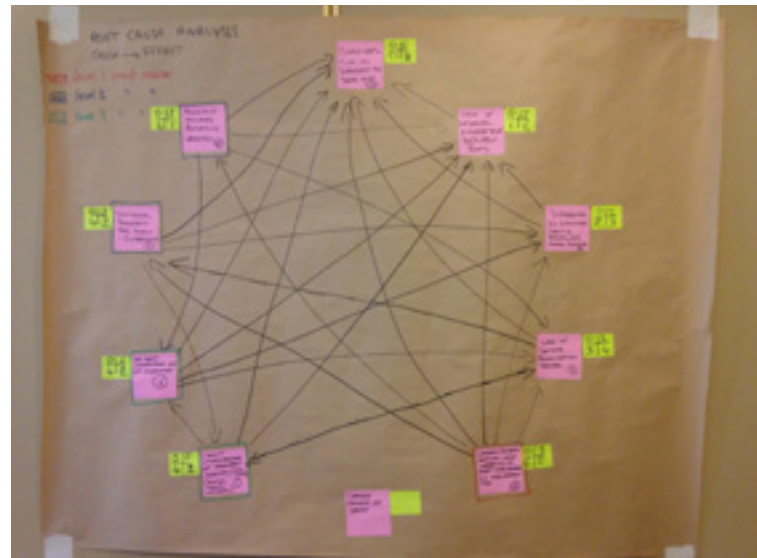
How we can help: For each of your key processes we will hold a workshop in which representatives of every function involved in that process will be represented. We develop a process map of the current workflow. Following this we will identify any major issues in the process as well as areas for improvement. We will then create the future process and develop action plans to implement this process.



Problem Solving System

There may be reoccurring problems that are preventing your business from reaching its full potential. Most companies' response to such problems is to increase individual accountability for problems. In fact this can aggravate the situation as it creates a culture of fear and blame in which employees may conceal from, or downplay issues to, others.

How we can help: We will help you develop a problem solving culture in which a problem is an opportunity to learn and progress. We put into place a problem solving system that will allow a team to analyse the root causes of the problem and develop corrective and preventative action plans. This system will not only reduce the frequency and impact of problems in your business, but also allow you to identify new ways of generating value for your business.



"The unique aspect certainly is the root cause analysis. So many times you think that you are dealing with the real problems when the actual factors are something other than what you are dealing with. We often work on the symptoms not the actual root cause.

This is a fabulous tool to determine what is the actual root cause and that helps drive what you prioritise and how you approach problems moving on from there. It's a very easy process to deliver upon and to translating into a plan"

Michelle Taylor, General Manager
Camp Quality

4 Key Benefits

that companies will gain from adopting a methodical and professional approach to business improvement

Eliminate waste & reduce costs

Ensuring that you are getting the most out of what you put in.



Identify your improvement priorities

Select and prioritise effectively, ensuring that your efforts are directed towards the right issues.



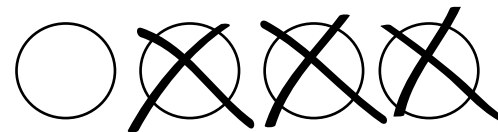
Improve quality

Improving constantly the way you do business.

Quality

Avoid repeat problems

Discover the root cause of problems will help you to implement a permanent solution that will prevent them from recurring



Our mission is to help
your organisation reach its
full potential



Contact

Footprint Consulting

P +61 298 101 409

info@footprintconsulting.com.au